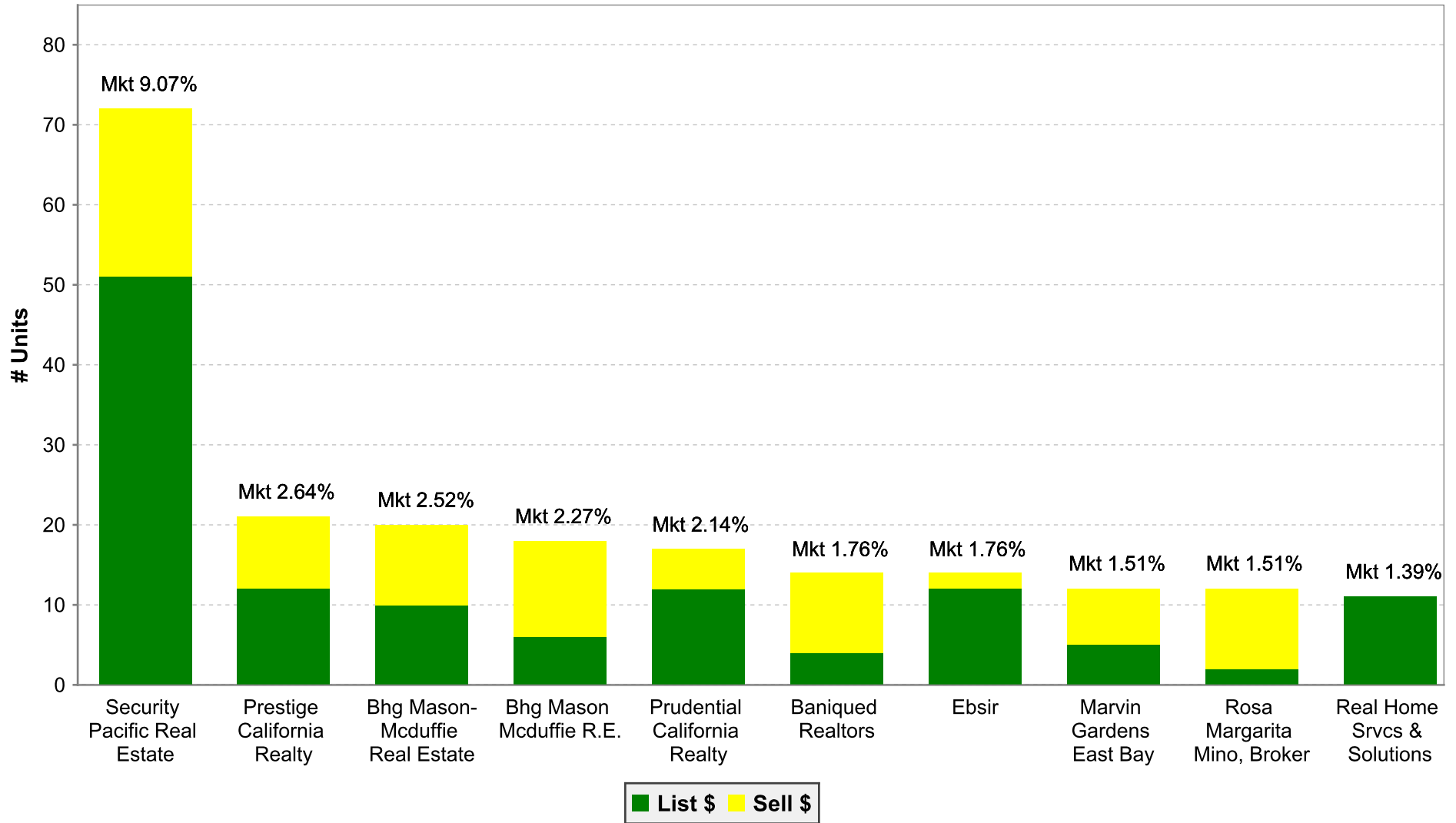


# Market Share Totals Total # Units (By Office)

Security Pacific Real Estate



MLS: MAXEBRD    Date: 01/01/2012 - 05/04/2012    Type: Office    Status: Sold    Price: All    Construction Type: All    Bedrooms: All    Bathrooms: All  
 Property Types: Residential: (Detached Single, Condo, PatioHome/Villa, Townhouse, Res Other)  
 Cities: Richmond

# Market Share Totals

Security Pacific Real Estate

## Total # Units

#	Name	ZIP	List #	List \$	Sell #	Sell \$	Total #	Total \$	Market Share %	Avg Price	DOM	Prod Agents (Total)	Prod Agents (Search)
1	Security Pacific Real Estate	94806	51	8,681,356	21	2,923,955	72	11,605,311	9.07	161,185	32	59	35
2	Prestige California Realty	94803	12	2,294,800	9	1,508,500	21	3,803,300	2.64	181,110	43	35	13
3	Bhg Mason-Mcduffie Real Estate	94709	10	1,381,600	10	1,683,575	20	3,065,175	2.52	153,259	36	54	13
4	Bhg Mason Mcduffie R.E.	94530	6	1,439,750	12	2,279,800	18	3,719,550	2.27	206,642	13	27	7
5	Prudential California Realty	94801	12	1,846,870	5	987,990	17	2,834,860	2.14	166,756	35	1	12
6	Baniqued Realtors	94564	4	679,000	10	2,008,000	14	2,687,000	1.76	191,929	68	8	5
6	Ebsir	94602	12	1,595,610	2	405,500	14	2,001,110	1.76	142,936	73	2	2
7	Marvin Gardens East Bay	94530	5	1,249,000	7	1,609,600	12	2,858,600	1.51	238,217	35	28	9
7	Rosa Margarita Mino, Broker	94547	2	207,000	10	887,699	12	1,094,699	1.51	91,225	8	8	5
8	Real Home Srvc & Solutions	90740	11	1,602,589	0	0	11	1,602,589	1.39	145,690	48	1	1
<b>Subtotals/Averages</b>			<b>125</b>	<b>20,977,575</b>	<b>86</b>	<b>14,294,619</b>	<b>211</b>	<b>35,272,194</b>	<b>26.57</b>	<b>167,167</b>	<b>36</b>	<b>223</b>	<b>102</b>
<b>MLS Totals/Averages</b>			<b>398</b>	<b>72,267,575</b>	<b>396</b>	<b>72,143,825</b>	<b>794</b>	<b>144,411,400</b>	<b>100.00</b>	<b>181,878</b>	<b>44</b>	<b>2,743</b>	<b>495</b>