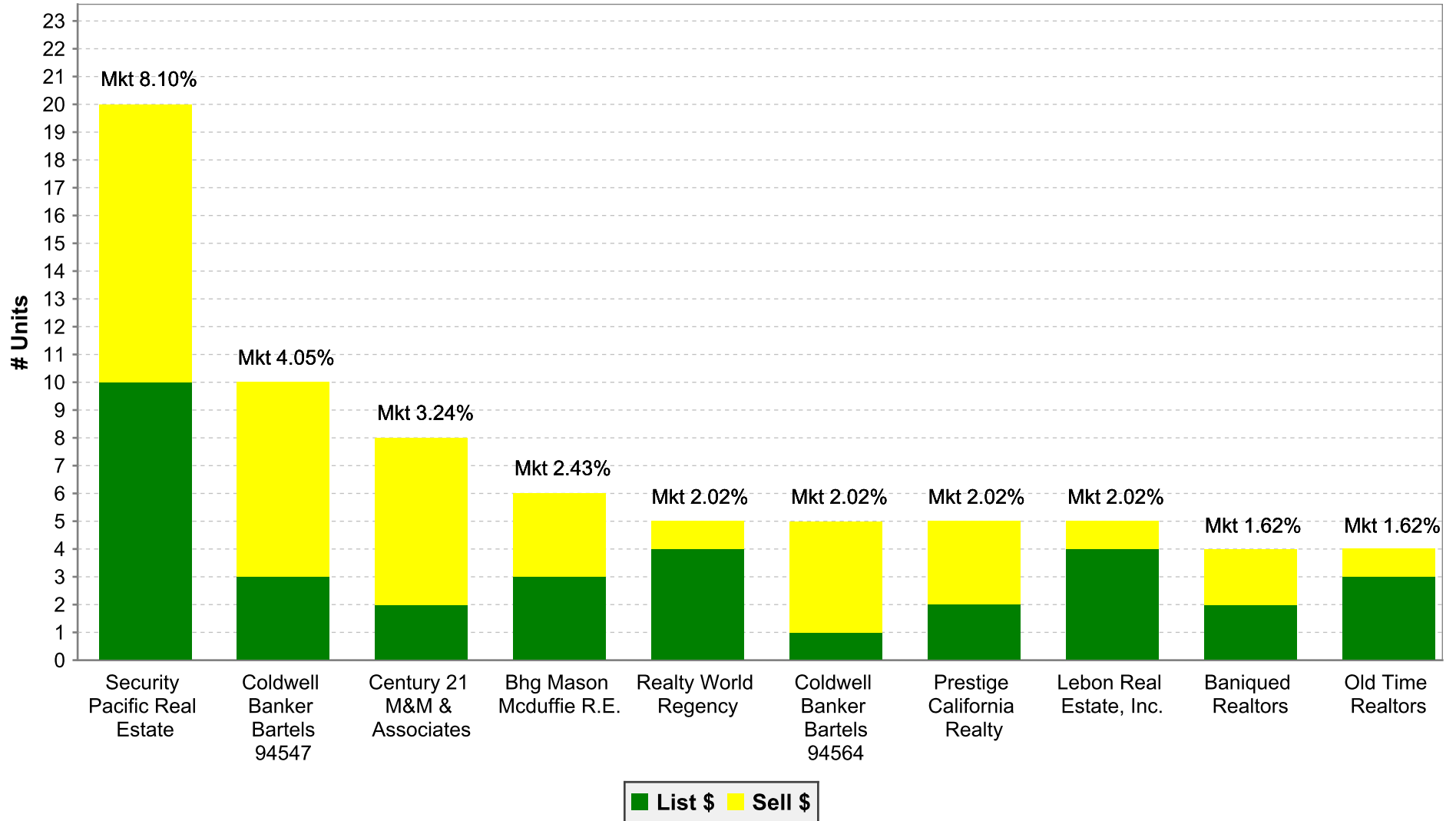


# Market Share Totals

## Total # Units (By Office)

Security Pacific Real Estate



■ List \$ ■ Sell \$

MLS: MAXEBRD Date: 01/01/2012 - 05/04/2012 Type: Office Status: Sold Price: All Construction Type: All Bedrooms: All Bathrooms: All  
 Property Types: Residential: (Detached Single, Condo, PatioHome/Villa, Townhouse, Res Other)  
 Cities: Hercules

# Market Share Totals

Security Pacific Real Estate

## Total # Units

#	Name	ZIP	List #	List \$	Sell #	Sell \$	Total #	Total \$	Market Share %	Avg Price	DOM	Prod Agents (Total)	Prod Agents (Search)
1	Security Pacific Real Estate	94806	10	1,936,800	10	2,113,334	20	4,050,134	8.10	202,507	29	59	15
2	Coldwell Banker Bartels	94547	3	994,750	7	1,330,400	10	2,325,150	4.05	232,515	17	10	2
3	Century 21 M&M & Associates	94547	2	348,000	6	1,615,250	8	1,963,250	3.24	245,406	11	9	7
4	Bhg Mason Mcduffie R.E.	94530	3	942,800	3	773,000	6	1,715,800	2.43	285,967	65	27	5
5	Realty World Regency	94547	4	1,220,000	1	350,000	5	1,570,000	2.02	314,000	103	1	1
5	Coldwell Banker Bartels	94564	1	330,000	4	1,215,000	5	1,545,000	2.02	309,000	10	27	5
5	Prestige California Realty	94803	2	612,000	3	845,000	5	1,457,000	2.02	291,400	82	35	5
5	Lebon Real Estate, Inc.	94564	4	986,750	1	144,000	5	1,130,750	2.02	226,150	63	4	3
6	Baniqued Realtors	94564	2	690,000	2	624,750	4	1,314,750	1.62	328,688	31	8	4
6	Old Time Realtors	94564	3	1,093,235	1	116,000	4	1,209,235	1.62	302,309	16	5	1
<b>Subtotals/Averages</b>			<b>34</b>	<b>9,154,335</b>	<b>38</b>	<b>9,126,734</b>	<b>72</b>	<b>18,281,069</b>	<b>29.14</b>	<b>253,904</b>	<b>43</b>	<b>185</b>	<b>48</b>
<b>MLS Totals/Averages</b>			<b>124</b>	<b>30,639,642</b>	<b>123</b>	<b>30,639,642</b>	<b>247</b>	<b>61,279,284</b>	<b>100.00</b>	<b>248,094</b>	<b>50</b>	<b>1,690</b>	<b>197</b>