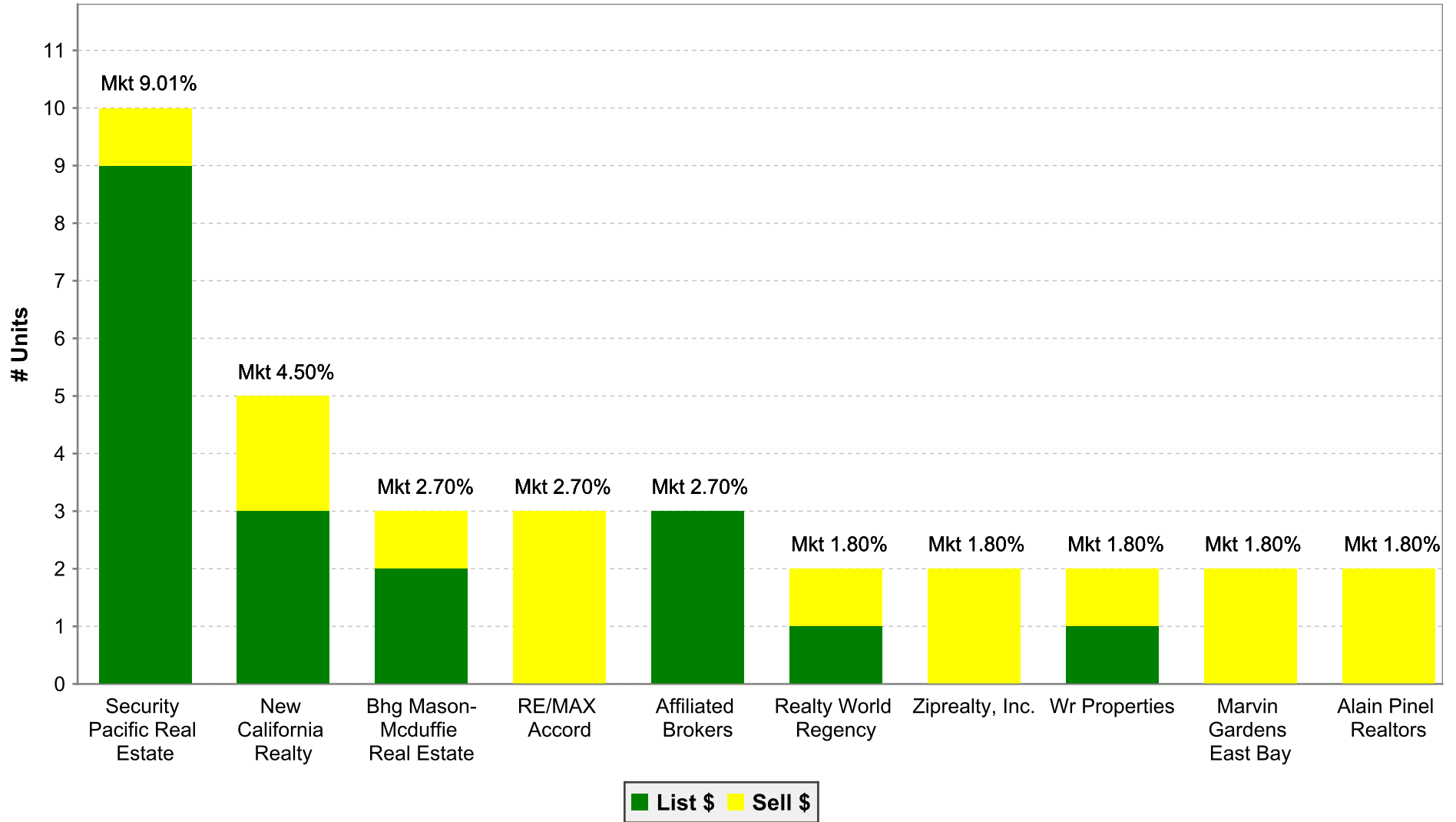


Market Share Totals

Total # Units (By Office)

Security Pacific Real Estate



MLS: MAXEBRD Date: 01/01/2012 - 05/04/2012 Type: Office Status: Sold Price: All Construction Type: All Bedrooms: All Bathrooms: All
 Property Types: Residential: (Detached Single, Condo, PatioHome/Villa, Townhouse, Res Other)
 Cities: El Sobrante

Market Share Totals

Security Pacific Real Estate

Total # Units

| # | Name | ZIP | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ | Market Share % | Avg Price | DOM | Prod Agents (Total) | Prod Agents (Search) |
|----------------------------|--------------------------------|-------|-----------|-------------------|-----------|-------------------|------------|-------------------|----------------|----------------|-----------|---------------------|----------------------|
| 1 | Security Pacific Real Estate | 94806 | 9 | 1,641,000 | 1 | 135,000 | 10 | 1,776,000 | 9.01 | 177,600 | 44 | 59 | 9 |
| 2 | New California Realty | 94608 | 3 | 524,000 | 2 | 204,000 | 5 | 728,000 | 4.50 | 145,600 | 13 | 1 | 1 |
| 3 | Bhg Mason-Mcduffie Real Estate | 94709 | 2 | 405,000 | 1 | 215,000 | 3 | 620,000 | 2.70 | 206,667 | 32 | 54 | 4 |
| 3 | RE/MAX Accord | 94611 | 0 | 0 | 3 | 500,000 | 3 | 500,000 | 2.70 | 166,667 | | 9 | 2 |
| 3 | Affiliated Brokers | 94531 | 3 | 396,000 | 0 | 0 | 3 | 396,000 | 2.70 | 132,000 | 35 | 3 | 1 |
| 4 | Realty World Regency | 94547 | 1 | 360,000 | 1 | 360,000 | 2 | 720,000 | 1.80 | 360,000 | 5 | 1 | 1 |
| 4 | Ziprealty, Inc. | 94520 | 0 | 0 | 2 | 570,000 | 2 | 570,000 | 1.80 | 285,000 | | 27 | 1 |
| 4 | Wr Properties | 94513 | 1 | 345,000 | 1 | 210,000 | 2 | 555,000 | 1.80 | 277,500 | 15 | 16 | 1 |
| 4 | Marvin Gardens East Bay | 94530 | 0 | 0 | 2 | 545,000 | 2 | 545,000 | 1.80 | 272,500 | | 28 | 2 |
| 4 | Alain Pinel Realtors | 94526 | 0 | 0 | 2 | 394,600 | 2 | 394,600 | 1.80 | 197,300 | | 50 | 2 |
| Subtotals/Averages | | | 19 | 3,671,000 | 15 | 3,133,600 | 34 | 6,804,600 | 30.61 | 200,135 | 32 | 248 | 24 |
| MLS Totals/Averages | | | 56 | 10,970,699 | 55 | 10,970,699 | 111 | 21,941,398 | 100.00 | 197,670 | 37 | 1,059 | 97 |