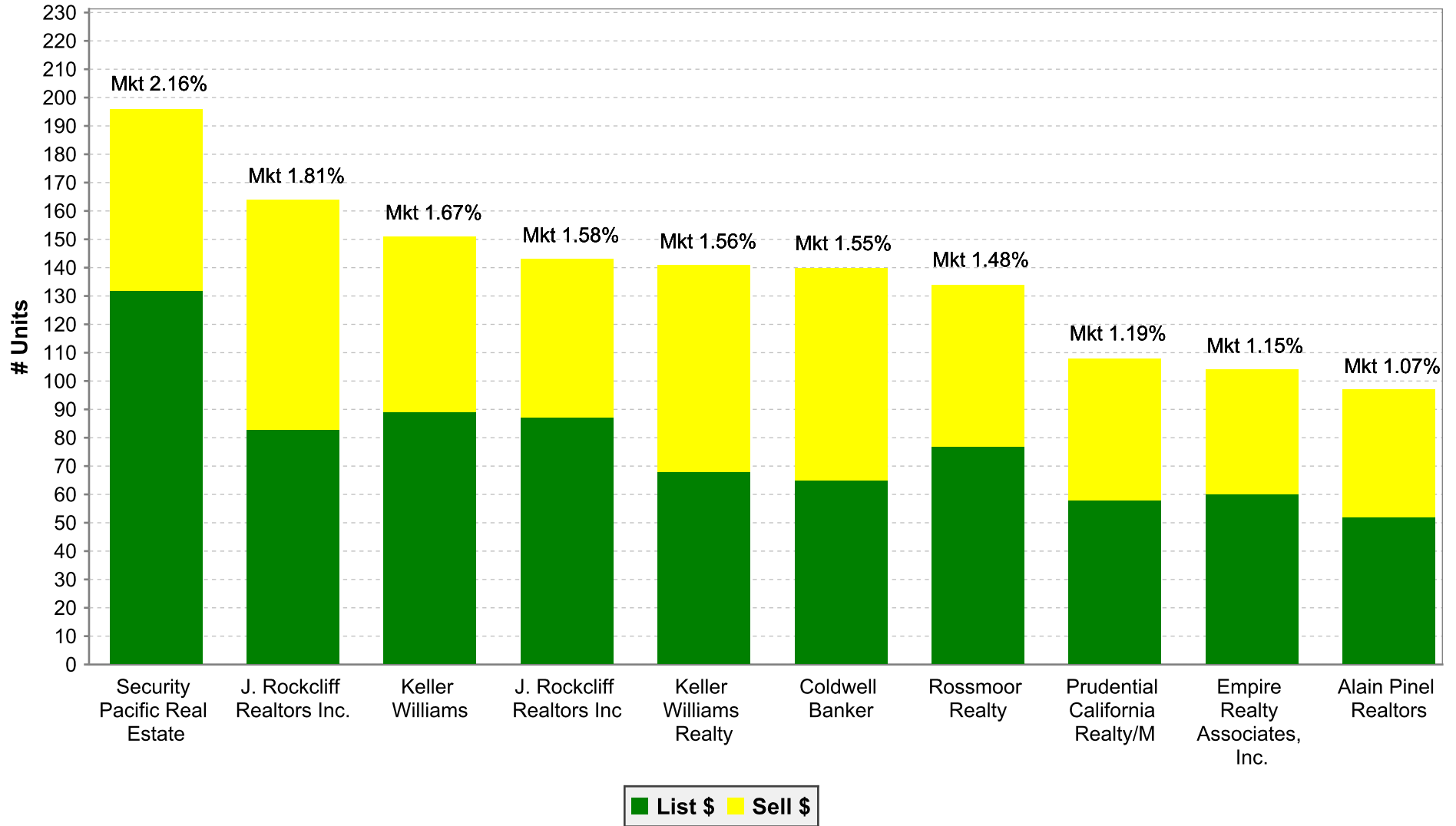


Market Share Totals

Total # Units (By Office)

Security Pacific Real Estate



■ List \$ ■ Sell \$

MLS: MAXEBRD Date: 01/01/2012 - 05/04/2012 Type: Office Status: Sold Price: All Construction Type: All Bedrooms: All Bathrooms: All
 Property Types: Residential: (Detached Single, Condo, PatioHome/Villa, Townhouse, Res Other)
 Counties: Contra Costa

Market Share Totals

Security Pacific Real Estate

Total # Units

#	Name	ZIP	List #	List \$	Sell #	Sell \$	Total #	Total \$	Market Share %	Avg Price	DOM	Prod Agents (Total)	Prod Agents (Search)
1	Security Pacific Real Estate	94806	132	24,488,956	64	11,756,969	196	36,245,925	2.16	184,928	36	59	50
2	J. Rockcliff Realtors Inc.	94596	83	27,626,188	81	31,432,361	164	59,058,549	1.81	360,113	43	75	57
3	Keller Williams	94513	89	22,855,520	62	14,110,276	151	36,965,796	1.67	244,807	32	62	36
4	J. Rockcliff Realtors Inc	94526	87	55,505,407	56	34,400,363	143	89,905,770	1.58	628,712	58	84	55
5	Keller Williams Realty	94526	68	31,202,609	73	30,026,908	141	61,229,517	1.56	434,252	49	99	56
6	Coldwell Banker	94596	65	27,557,610	75	31,131,281	140	58,688,891	1.55	419,206	39	47	39
7	Rossmoor Realty	94595	77	19,750,450	57	16,891,350	134	36,641,800	1.48	273,446	66	33	30
8	Prudential California Realty/M	94513	58	13,323,628	50	12,174,665	108	25,498,293	1.19	236,095	39	50	41
9	Empire Realty Associates, Inc.	94526	60	57,684,000	44	33,212,400	104	90,896,400	1.15	874,004	49	46	37
10	Alain Pinel Realtors	94526	52	41,006,950	45	28,594,949	97	69,601,899	1.07	717,545	42	50	37
Subtotals/Averages			771	321,001,318	607	243,731,522	1,378	564,732,840	15.22	409,821	42	605	438
MLS Totals/Averages			4,545	1,621,460,278	4,509	1,620,462,551	9,054	3,241,922,829	100.00	358,065	44	6,998	3,705